

## ANEXO 5

### PROYECCIONES DE DEMANDA, OFERTA Y MERCADO POTENCIAL

Escenario	1	2	3	4	5	6	7	8	9	10	11	12	13
I. Conservador													
Manejo	262,742	319,192	379,735	442,891	458,902	469,961	482,375	494,750	506,624	518,783	531,234	543,984	557,039
Oferta	189,037	237,430	288,919	341,517	354,426	362,932	371,642	380,562	389,695	399,048	408,625	418,432	428,475
D excedente	73,705	81,762	90,816	101,374	104,476	107,029	110,732	114,188	116,929	119,735	122,609	125,552	128,565
II. Pesimista													
Manejo	233,676	265,948	308,064	351,543	388,188	396,789	406,687	416,486	425,721	435,178	444,862	454,778	464,933
Oferta	155,847	189,448	233,652	274,425	302,890	310,159	317,603	325,226	333,031	341,024	349,209	357,590	366,172
D excedente	77,828	76,500	74,411	77,118	85,298	86,630	89,084	91,260	92,690	94,154	95,654	97,189	98,761

Escenario	15	16	17	18	19	20	21	22	23	24	25
I. Conservador											
Manejo	584,098	598,116	612,471	627,171	642,223	657,636	673,419	689,581	706,131	723,078	740,432
Oferta	449,288	460,071	471,113	482,419	493,998	505,853	517,994	530,426	543,156	556,192	569,540
D excedente	134,810	138,045	141,358	144,751	148,225	151,782	155,425	159,155	162,975	166,887	170,892
II. Pesimista											
Manejo	485,979	496,882	508,047	519,479	531,186	543,175	555,451	568,021	580,893	594,074	607,572
Oferta	383,959	393,174	402,610	412,273	422,167	432,299	442,674	453,299	464,178	475,318	486,726
D excedente	102,020	103,708	105,437	107,207	109,019	110,875	112,776	114,722	116,715	118,756	120,846

Fuente: Estimaciones propias con base en información proporcionada por Química Wimer.